

SHOCKWATCH SHIPPING AND HANDLING MONITORS SOLUTION MATRIX

SOLUTION PROBLEM	High Number of Claims	Shipping Damage - Impact	Shipping Damage - Temperature	Need a Marketing Edge?	Unknown Damage Source	Test Packaging Effectiveness?	Freight Vehicle Damage	Product Spoilage	Warranty Abuse	Quality Control Issues	Questionable Storage Conditions	PRODUCT FUNCTIONALITY
Shockwatch Label	X	X		X	X							Single use impact indicator -external use
Drop Spot	X	X		X	X							Single use impact indicator -external use
Shockwatch Clip		X		X	X	X			X	X		Single use impact indicator -internal use
Shockwatch Multi-G		X			X	X			X	X		Single use impact indicator -internal use
MAG2000	X	X		X	X		X					Multiple use impact indicator
MAG2000 Date/Tlmer	X	X		X	X		X					Multiple use impact indicator with date and time stamp
Heatwatch	X		X	X	X			X			X	Single use temperature indicator - external or internal use
WarmMark	X		X	X	X			X			X	Single use temperature indicator - external or internal use
ColdMark	X		X	X	X			X			X	Single use freeze indicator -external or internal use
TempMark 8	X		X	X	X			X			X	Multiple use temp indicator - external or internal use
TiltWatch	X			X	X							Single use tilt indicator - external use
TiltWatch Plus	X			X	X							Single use exact tilt indicator -external use
Shocklog 298	X	X			X	X	X					Multiple use impact/temperature/ humidity/pressure recorder
Shocklog 248	X	X			X	X	X					Multiple use impact/temperature recorder
Shocklog 208	X	X			X	X	X					Multiple use impact/temperature recorder
TrekView-H	X		X		X			X			X	Multiple use temperature/humidity recorder
TrekView	X		X		X			X			X	Multiple use temperature recorder